

Long Beach

BUSINESS JOURNAL

August 19-September 1, 2008

The '\$100,000 Club'

One In 10 City Of Long Beach Employees Earns \$100,000 Or More In Base Salary And One In Seven Earns \$90,000 Plus

By **GEORGE ECONOMIDES**
Publisher

One hundred thousand dollars doesn't buy what it used to, but it's still a big chunk of money for the average Long Beach resident who is making half that much, or less.

If you work for the City of Long Beach, your chances of reaching a six-figure salary are better than the average private sector firm, and your odds are especially good to be over \$90,000 in base salary.

The proposed 2009 city budget includes 578 positions budgeted at \$100,000-plus, which represents nearly 10 percent (9.91%) of all city employees. Police and fire employees account for more than half of the "club" members: 303. There are another 264 employees with a base salary between \$90,000 and \$99,999. The combined number – 842 – represents 14.44% of all city employees – or one in seven of the 5,833 employees.

Most of the salaries listed in the proposed 2009 city budget document that is available online or that was distributed during the

mayor's recent press conference, are incorrect. According to a city spokesman, the budget document

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Highest Paid City Employees – Full Lists Pgs 15-17

Executive Director-Harbor	Harbor	\$270,500
City Manager	City Manager	\$235,000
City Attorney	Law	\$234,941
Chief of Police	Police	\$219,911
Assistant City Manager	City Manager	\$217,499
General Manager	Water	\$210,000
Fire Chief	Fire	\$202,756
Director-Long Beach Gas & Oil	LB Gas & Oil	\$194,645
Asst. City Attorney	Law	\$192,420
City Prosecutor	City Prosecutor	\$190,974
Airport Director	Airport	\$190,217
Director-Parks, Recreation & Marine	Parks, Recreation & Marine	\$184,508
Director-Health/Human Services	Health	\$183,506
City Auditor	Auditor	\$181,659
Asst. City Attorney	Law	\$180,772
Asst. Executive Director-Harbor	Harbor	\$180,000
Managing Director	Harbor	\$176,000
Director-Community Development	Community Development	\$170,070
Director-Financial Management	Financial Management	\$170,070
Director-Public Works	Public Works	\$170,070
Director-Development Services	Development Services	\$170,070
Director-Human Resources	Human Resources	\$170,040
Principal Deputy City Attorney	Law	\$167,752
Deputy General Manager (2 positions)	Water	\$167,374
Deputy-City Manager	City Manager	\$166,435

Source: City of Long Beach, Office of the City Manager

Will Voters Support Mayor's Infrastructure Bond Measure?

By **GEORGE ECONOMIDES**
Publisher's Analysis

Obtaining a two-thirds majority of voters to approve any ballot measure is a challenge. The task becomes even more daunting when it's a tax increase on the voters themselves – an increase that stretches 35 years.

Now throw into the mix that the measure confronts voters during a very difficult economy with high unemployment, high gas prices, high food prices, high home foreclosure rates, high bankruptcy filings and a host of other threats to one's pocketbook. The jobless rate in the state hit 7.3 percent in July – the highest in a dozen years – with the outlook for a turnaround less than rosy. The Consumer Price Index (CPI) in Los Angeles County for the past 12 months reached 5.7 percent in July – a bit higher than the national CPI of 5.6 percent.

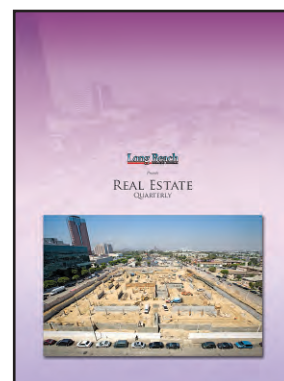
Then, let's add another twist: other tax-increase measures appear on the same ballot.

Lastly, the measure is rushed to the ballot with no input from neighborhood or business organizations or even their city council representatives.

It would be logical for most observers to conclude: no way is the measure going to win.

"No way," however, is not part of Long Beach Mayor Bob Foster's vocabulary. He's always been a glass-is-half-full kind of guy who doesn't shy away from challenging situations. If he had been old enough to serve in WWII, he probably would

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Real Estate Quarterly
Feature Stories On
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Kluger Architects
See 20-Page Insert

Understanding the LBUSD Bond Measure

A Conversation With Superintendent Christopher J. Steinhauser

The Long Beach Unified School District (LBUSD) Board of Education on July 21 approved a proposal to place a \$1.2 billion school construction and renovation bond measure on the November 4 ballot.

In supporting the proposal, boardmembers cited aging classrooms and overcrowded high schools. In fact, a recent LBUSD study indicates that major renovations are needed at 38 percent of schools, moderate renovations are

needed at 36 percent of schools and more than 28,000 students attend class in portable classrooms every day.

Under Proposition 39, the measure requires approval from at least 55 percent of district voters to pass, which would levy on property owners an annual tax of up to \$60 per \$100,000 of assessed valuation, allowing the school district to qualify for as much as \$286 million in matching state funds. Proceeds from the bond – as well as the matching funds – would be used to implement LBUSD's Facility Master Plan, a comprehensive development project that includes various levels of improvements and new construction for all district schools. In addition to Long Beach, the district encompasses Lakewood, Signal Hill and Avalon schools, kindergarten through high school.

Given the expensive price tag, however, some observers have questioned the district's request, noting that enrollment has dropped from almost 93,000 students in the 2005-2006 school year to 88,414 students this year.

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Conservation Corps: Developing Untapped Potential



Mike Bassett is executive director and CEO of the Conservation Corps of Long Beach, a nonprofit organization that aims to raise self-esteem, develop work skills and ethics and encourage education among at-risk youth. (Photograph by the Business Journal's Thomas McConville)

By **THYDA DUONG**
Senior Writer

Nonprofits:
The Third Sector Report
See Perspective Pg. 21

Walking into the headquarters of the Conservation Corps of Long Beach (CCLB) on Nieto Avenue, one would never guess that the facility once served as the boathouse for the 1932 Olympic Games. Aside from exposed wood beams near the rear of the facility, the interior has been fully renovated by members who – in the process – have also been rebuilding their lives.

It would also be hard to imagine that this quaint facility is host to one of the largest nonprofit organi-

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was printed in late June/early July, prior to all of the salaries being finalized. The salaries shown in the following charts are, however, accurate and have been documented by the city manager’s office. Some of the salaries went into effect in July or August; others will be in effect beginning October 1 or soon thereafter.

When the Business Journal ran its “100,000 Club” story last August, it created quite a stir in the community, and at City Hall. The story showed that “club membership” had more than doubled in one year, going from 259 in 2007 to 528 in 2008. We learned later that the number was closer to 560.

Last year, scores of employees received double-digit pay increases, even surprising city councilmembers who, nevertheless, approved the budget. The Business Journal subsequently learned that the annual “salary resolution” approved by the city council included a paragraph allowing the city manager – last year at this time it was Jerry Miller – to approve merit increases of up to 12 percent without city council approval. Councilmembers current and past, evidently, had not been reading the “salary resolution” document, whose language had been in place since at least 1992. Because of the Business Journal story, councilmembers soon acted to reduce the amount to 7 percent, which is still fairly generous compared to the private sector, especially during difficult economic times.

Because so many big increases were awarded last year, this year’s “club” list represents a small increase in membership. The “real” number for 2008 was 564 members, however 24 “club” positions from last year have been deleted, dropping the total to 540. With 578 current “club” members, that means the year-over-year increase is 38 employees.

What has skyrocketed, though, is the “knocking on the door” club – those making \$90,000 to \$99,999. That group has more than doubled in one year to 264, nearly half of whom are public safety personnel.

This year’s “club” listing is presented differently. Salaries are shown in three categories: (1) City manager departments, without public safety. These include library, public works, community development, financial management, health, development services (formerly planning and building), oil and gas, technology, human resources and parks, recreation and marine; (2) City manager departments – public safety. These show police and fire department salaries only; and (3) Non-city manager departments, which include harbor, water, law, city prosecutor, city auditor, city clerk and civil service.

The city manager has little discretion over salaries in the “non-city manager departments.” Those are set by department heads (such as the city attorney for the law department) or commissions (such as the harbor and water commissions). Also, most police and fire salaries are set by negotiated contracts between the unions and city representatives.

An accompanying chart that breaks

	Number Of Employees	Those With Base Salary \$100,000+	Percent Of Total Employees	Those With Base Salary \$90,000-\$99,999	Combined Percent Of Total Employees
City Manager Dept.-General	2,825.22	147.5	5.22%	79	8.02%
City Manager Dept-Police/Fire	2,066.23	303.0	14.66%	124	20.67%
Non-City Manager Depts	941.81	127.7	13.56%	61	20.04%
Total	5,833.26	578.2	9.91%	264	14.44%

down the three areas listed above, presents some interesting numbers. For example, only 5.22 percent of the employees who are under the “control” of the city manager (2,825 employees) have salaries of \$100,000 or more. For the non-city manager departments, 13.56 percent of its 942 employees have \$100,000-plus salaries (many of these workers are professionals such as lawyers, accountants, etc., but many work for the water and harbor departments, as well). For the police and fire departments combined, 14.66 percent of their 2,066 employees have salaries of \$100,000 and up. Similar differences are evident when examining employees who earn between \$90,000 and \$99,999. (Refer to chart above.)

Highest Percentage Increases

Most of the highest percentage year-to-year pay increases are in the public safety department, primarily the fire department. These increases are due to negotiated union contracts (shown below with an asterisk, *), oftentimes based on comparable salaries in other cities. The list includes the position, percentage increase and new base salary:

Water Quality Organic Chemist, Water (new person in position, higher step placement)	47.5%	\$91,736
Executive Secretary of Board, Harbor (new person in position)	43.9%	\$130,000
Animal Control Services Officer (upgraded to bureau manager)	32.9%	\$104,958
Director of Properties, Harbor	16.7%	\$129,000
Senior Civil Engineer (3 positions) Development Services Dept.*	16.4%	\$109,576
Transportation Planner III, Harbor (2 positions)*	15.0%	\$92,351
Deputy City Auditor	14.0%	\$125,437
Chief of Staff, City Prosecutor	13.5%	\$93,392
Fire Boat Operator (6 positions)*	13.3%	\$99,096
Battalion Chief, Fire (12 positions)*	13.2%	\$134,343
Fire Captain (95 positions)*	12.5%	\$114,715
Executive Assistant, Mayor & City Council	12.5%	\$134,946
Deputy City Auditor	12.0%	\$112,044
City Manager (new person in position)	11.4%	\$235,000
Executive Director, Harbor	10.6%	\$270,500
Structural Engineer, Harbor*	10.5%	\$101,656
Manager-Redevelopment (new person in position)	10.3%	\$152,879
Fire Engineer (90 positions)	10.1%	\$92,566

The data listed on this and the following two pages will appear on the Business Journal’s Web site (www.lbbj.com) by this Wednesday, August 20. ■

Salaries Of \$100,000 Or Higher

There are 5,833.26 positions budgeted in Long Beach for the 2009 fiscal year beginning October 1. Of those, 2,825.22 city employees work in city manager departments, excluding public safety. There are 2,066.23 employees in police and fire departments. The remaining 941.81 employees work in non-city manager departments, such as harbor, water, law, city auditor, etc. The salaries listed went into effect in July or August or will be going into effect on October 1 or soon thereafter. Where more than one position is indicated, each person is receiving the salary shown. The salary totals have been confirmed by the city manager’s office. An asterisk (*) indicates a non-management position.

City Manager Departments – General

Position	Department	Base Salary
City Manager	City Manager	\$235,000
Assistant City Manager	City Manager	217,499
Director-Long Beach Gas & Oil	LB Gas & Oil	194,645
Airport Director	Airport	190,217
Director-Parks, Recreation & Marine	Parks, Recreation & Marine	184,508
Director-Health/Human Services	Health	183,506
Director-Community Development	Community Development	170,070
Director-Financial Management	Financial Management	170,070
Director-Public Works	Public Works	170,070
Director-Development Services	Development Services	170,070
Director-Human Resources	Human Resources	170,040
Deputy-City Manager	City Manager	166,435
Director-Technology Services	Technology Services	162,670
City Engineer/Deputy Director	Public Works	161,751
Director-Library Services	Library	158,145
Occupational Health Services Officer	Health	154,221
City Health Officer	Health	154,081
Manager-Redevelopment	Development Services	152,879
Superintendent-Building & Safety	Development Services	149,174
Manager-Oil Operations	LB Gas & Oil	142,742
Manager-Fault Blocks/Upland	LB Gas & Oil	142,742
Manager-Business Information Systems	Technology Services	137,904
Manager-Public Service	Public Works	137,697
Manager-Economic Development	Community Development	136,359
Division Engineer-Oil Properties (4 pos.)	LB Gas & Oil	135,940
Manager-Engineering & Construction	LB Gas & Oil	135,802
City Controller	Financial Management	135,199
Manager-Electric Generation	LB Gas & Oil	134,719
Manager-Tech Infrastructure Services	Technology Services	134,141
Project Management Officer	Public Works	131,893
Manager-Environmental Services	Public Works	131,855
Manager-Personnel Operations	Human Resources	130,620
Manager-Planning Bureau	Development Services	128,885
Engineering Plan Check Officer	Development Services	128,789
City Treasurer	Financial Management	128,761
Manager-Business Operations	Parks, Recreation & Marine	127,919
Public Health Physician (4.5 positions)*	Health	127,854
Manager-Fleet Services	Public Works	126,453
Manager-Neighborhood Services	Community Development	124,801
Manager-Marinas/Beaches	Parks, Recreation & Marine	124,536
Manager-Housing Services	Community Development	124,275
Manager-Commercial Services	Financial Management	123,659
Manager-Recreation Services	Parks, Recreation & Marine	122,670
Treasury Operations Officer	Financial Management	122,545
Manager-Business Relations	Financial Management	121,587
Manager-Performance Management/Budget	Financial Management	121,138
Manager-Special Events	Parks, Recreation & Marine	119,094
Manager-Risk Management	Human Resources	118,191
Manager-Maintenance Operations	Parks, Recreation & Marine	118,057
Manager-Administration (2 positions)	Human Resources	117,894
Special Projects Officer	Airport	117,832
Division Engineer (2 positions)	Public Works	117,780
Manager-Preventive Health	Health	117,780
Administrative Officer	Public Works	117,437

City Manager Departments – General (continued)

An asterisk (*) indicates a non-management position.

Position	Department	Base Salary
Manager-Workforce Development	Community Development	\$116,911
Petroleum Engineer II (6 positions)*	LB Gas & Oil	115,864
Business Information Tech Officer	Technology Services	115,567
Commercial/Retail Development Officer	Community Development	114,895
Manager-Customer Service	Technology Services	114,400
Senior Structural Engineer*	Development Services	113,428
Senior Petroleum Engineering Associate*	LB Gas & Oil	113,338
Technical Support Officer	Technology Services	112,977
Special Projects Officer	Airport	112,320
Manager-Planning/Development	Parks, Recreation & Marine	112,167
Business Information Systems Officer	Technology Services	112,167
Manager-Housing Authority	Community Development	112,167
Manager-Public Health	Health	111,620
Wireless Communications Officer	Technology Services	111,614
Manager Support Services	Health	111,437
Telecommunications Officer	Technology Services	111,124
Construction Services Officer	Public Works	111,115
Senior Civil Engineer (3 positions)*	Development Services	109,576
Senior Mechanical Engineer (2 positions)*	LB Gas & Oil	109,576
Senior Civil Engineer*	LB Gas & Oil	109,576
Building Inspection Officer	Development Services	109,385
Superintendent-Street Maintenance	Public Works	109,009
General Superintendent	Public Works	108,918
Geologist I (2 positions)*	LB Gas & Oil	107,858
Petroleum Ops Coordinator I (5 positions)*	LB Gas & Oil	107,377
Manager-Environmental Health	Health	106,824
Manager-Business Operations	LB Gas & Oil	106,824
Zoning Officer	Development Services	106,668
Manager-Property Services	Community Development	106,618
Redevelopment Project Officer (2 positions)	Development Services	106,081
Purchasing Agent	Financial Management	105,574
Technical Systems Officer	Financial Management	105,474
Manager-Admin/Financial Services	Community Development	105,040
General Superintendent-Recreation	Parks, Rec & Marine	104,975
Animal Control Services Officer	Health	104,958
Code Enforcement Officer	Community Development	104,864
Redevelopment Project Officer	Development Services	104,704
Public/Government Affairs Manager	City Manager	104,628
Business Systems Specialist VI (8 positions)*	Technology Services	104,114
Business Systems Specialist VI-Confidential*	Technology Services	104,114
Manager-Branch Library Services	Library	103,833
Senior Civil Engineer (5 positions)*	Public Works	103,822
Rehabilitation Services Officer	Community Development	103,629
Budget Management Officer	Financial Management	103,481
Advance Planning Officer	Development Services	103,049
Geologist II*	LB Gas & Oil	102,357
Treasury Operations Officer	Financial Management	102,274
Redevelopment Project Officer	Development Services	102,001
Manager-Main Library Services	Library	101,919
Superintendent-Traffic Operations	Public Works	101,907
Project Management Officer	Community Development	101,896
Manager-Gas Services	LB Gas & Oil	101,734
Petroleum Engineer I (2 positions)*	LB Gas & Oil	101,374
Communications Officer	Community Development	101,295
Administrative Officer	LB Gas & Oil	101,254
Chief Construction Inspector*	Public Works	101,007
Systems Support Specialist VI (3 positions)*	Technology Services	100,758

City Manager Departments – Public Safety

An asterisk (*) indicates a non-management position.

Position	Department	Base Salary
Chief of Police	Police	\$219,911
Fire Chief	Fire	202,756
Deputy Police Chief (2 positions)	Police	163,814
Deputy Police Chief	Police	160,375
Deputy Fire Chief (3 positions)	Fire	154,005
Assistant Fire Chief (3 positions)	Fire	147,386
Marine Safety Chief	Fire	143,028
Police Commander (6 positions)	Police	138,678
Police Commander (4 positions)	Police	134,535

Battalion Chief (12 positions)*	Fire	\$134,343
Police Commander (2 positions)	Police	134,335
Police Administrative Bureau Chief	Police	127,639
Police Lieutenant (34 positions)*	Police	126,148
Manager-Administration	Fire	116,450
Fire Captain (95 positions)*	Fire	114,715
Police Sergeant (130 positions)*	Police	109,940
Manager-Disaster Management	Fire	106,507
Emergency Medical Education Coordinator*	Fire	103,364
Marine Safety Captain (3 positions)*	Fire	102,010
Jail Administrator	Police	101,738

Non-City Manager Departments

An asterisk (*) indicates a non-management position.

Position	Department	Base Salary
Executive Director-Harbor	Harbor	\$270,500
City Attorney	Law	234,941
General Manager	Water	210,000
Assistant City Attorney	Law	192,420
City Prosecutor	City Prosecutor	190,974
City Auditor	Auditor	181,659
Assistant City Attorney	Law	180,772
Assistant Executive Director-Harbor	Harbor	180,000
Managing Director	Harbor	176,000
Managing Director	Harbor	160,000
Principal Deputy City Attorney (2 positions)	Law	167,752
Deputy General Manager (2 positions)	Water	167,374
Principal Deputy City Attorney	Law	161,198
Managing Director (2 positions)	Harbor	160,000
Senior Deputy City Attorney*	Law	150,668
Supervising Deputy City Prosecutor*	City Prosecutor	149,979
Executive Director-Civil Service	Civil Service	149,602
Asst. City Prosecutor (2 positions)	City Prosecutor	146,499
Assistant City Auditor	Auditor	145,000
Assistant Managing Director-Engineering	Harbor	144,000
Director-Security	Harbor	138,937
Director-Engineering	Water	138,229
Director-Communications	Harbor	136,174
City Clerk	City Clerk	135,297
Executive Assistant-Mayor/City Council	Mayor/City Council	134,946
Manager-Government/Public Affairs	Water	133,531
Director-Water Resources	Water	133,429
Deputy City Attorney (2 positions)*	Law	132,811
Director-Finance	Harbor	130,974
Executive Secretary of Board	Harbor	130,000
Director-Program Management	Harbor	130,000
Director-Construction Management	Harbor	130,000
Director-Engineering Design	Harbor	130,000
Assistant Director-Security	Harbor	130,000
Division Engineer	Water	129,799
Director-Maintenance	Harbor	129,776
Deputy City Attorney (2 positions)*	Law	129,419
Director-Environmental Services	Harbor	129,104
Director-Information Management	Harbor	129,036
Director-Properties	Harbor	129,000
Deputy City Prosecutor*	City Prosecutor	128,579
Director-Administration	Harbor	127,888
Deputy City Auditor	Auditor	125,437
City Mayor	Mayor/City Council	125,220
Director-Transportation Planning	Harbor	124,999
Deputy Director-Civil Service	Civil Service	124,195
Deputy City Prosecutor*	City Prosecutor	123,710
Deputy City Attorney*	Law	123,505
Director-Trade/Maritime Services	Harbor	122,899
Deputy Chief Harbor Eng. II (4.2 positions)*	Harbor	120,638
Asst. Director-Information Management	Harbor	120,000
Director-Planning	Harbor	120,000
Principal Deputy City Attorney	Law	119,952
Manager of Rail Transportation*	Harbor	119,693
Deputy Chief Harbor Engineer I*	Harbor	118,649
Revenue Manager (2 positions)	Harbor	118,001
Director-Community Relations/Govt. Affairs	Harbor	117,700
Water Treatment Superintendent	Water	116,498
Deputy City Attorney (10 positions)*	Law	115,326

Senior Program Manager (4 positions)*	Harbor	\$114,506
Asst. Dir-Environmental Svcs (2 positions)	Harbor	114,500
Assistant Director-Administration	Harbor	114,000
Business Systems Specialist VII*	Water	112,621
Senior Structural Engineer (2 positions)*	Harbor	112,384
Deputy City Auditor	Auditor	112,044
Deputy City Attorney*	Law	111,489
MIS Officer	Water	111,405
Harbor Risk Manager	Harbor	111,328
Deputy City Auditor	Auditor	111,167
Assistant Director-Properties	Harbor	110,001
Assistant Director-Transportation Planning	Harbor	110,000
Deputy City Prosecutor*	City Prosecutor	109,718
Senior Electrical Engineer*	Harbor	109,576
Environ'l Remediation Spec. II (2 positions)*	Harbor	109,576
Senior Civil Engineer (4 positions)*	Water	109,576
Accounting Officer	Water	107,699
Senior Civil Engineer (8 positions)*	Harbor	107,664
Senior Program Manager	Water	107,410
Manager-Engineering	Water	106,997
Manager-Planning	Water	106,615
Chief Surveyor*	Harbor	106,279
Deputy City Auditor	Auditor	105,950
Business Systems Specialist VI*	City Prosecutor	105,158
Business Sys. Specialist VI (0.5 positions)*	Law	104,114
Manager-Workers' Compensation	Law	103,814
Legal Administrator	Law	103,714
Environmental Specialist II (4 positions)*	Harbor	102,112
Structural Engineer*	Harbor	101,656
Business Systems Specialist VI (2 positions)*	Water	101,551
Chief Investigator*	Law	100,832

Administrative Services Officer	Health	\$92,552
Redevelopment Administrator	Development Services	92,465
Superintendent-Pipeline/Construction Maint.	LB Gas & Oil	92,210
Special Projects Officer	Airport	91,726
Parking Operations Officer	Development Services	91,575
Assistant to City Manager (Admin. Officer)	City Manager	91,352
Chief Building Inspector (2 positions)	Development Services	91,324
Administrative Assistant	City Manager	91,323
Physicians Assistant	Health	91,292
Hazardous Waste Operations Officer	Health	90,761
Historic Sites Officer	Parks, Recreation & Marine	90,482
Superintendent-Personnel/Training	Parks, Recreation & Marine	90,238
Financial Services Officer	Financial Management	90,177
Plan Checker-Mechanical	Development Services	90,170

City Manager Departments – Public Safety

An asterisk (*) indicates a non-management position.

Position	Department	Base Salary
Fire Boat Operator (6 positions)*	Fire	\$99,096
Police Corporal (21 positions)*	Police	97,118
Forensic Science Services Administrator	Police	96,568
Employee Assistance Officer	Police	96,250
Plan Checker-Fire Prevention II*	Fire	94,102
Administrative Officer	Police	93,876
Community Relations Officer	Police	93,873
Disaster Management Officer	Fire	93,137
Fire Engineer (90 positions)*	Fire	92,566
Administrative Officer	Police	90,887

Non-City Manager Departments

Position	Department	Base Salary
Chief Construction Inspector*	Harbor	\$99,441
Assistant Director-Communications	Harbor	99,221
Port Planner IV*	Harbor	99,099
City Clerk Bureau Manager	City Clerk	98,979
Manager-Security/Safety	Water	98,465
Office Systems Analyst III (4 positions)*	Harbor	98,183
Telemetry Systems Superintendent	Water	97,104
Deputy City Prosecutor*	City Prosecutor	96,986
Environmental Remediation Specialist I*	Harbor	96,822
Senior Port Leasing Officer*	Harbor	96,532
Deputy City Attorney*	Law	96,374
Water Treatment Supervisor II*	Water	96,330
Water Operations Superintendent	Water	96,217
Laboratory Services Supervisor*	Water	96,153
Employment Services Officer	Civil Service	94,773
Traffic Engineer (2 positions)*	Harbor	94,517
Deputy City Attorney*	Law	94,503
Environmental Specialist II (2 positions)*	Harbor	94,275
Business Systems Specialist V*	Water	94,031
Port Leasing Sales Officer V (2 positions)*	Harbor	94,031
Chief of Staff*	City Prosecutor	93,392
Civil Engineer (15 positions)*	Harbor	93,278
Assistant Director-Finance*	Harbor	92,780
Audit Manager (2 positions)*	Auditor	92,734
Transportation Planner III (2 positions)*	Harbor	92,351
Manager-Accounting	Harbor	92,220
Recruitment Officer	Civil Service	92,000
Harbor Risk Manager	Harbor	92,000
Chief Port Security Officer*	Harbor	91,736
Port Planner III*	Harbor	91,736
Water Quality Organic Chemist*	Water	91,736
Office Systems Analyst II (7 positions)*	Harbor	91,402
City Clerk Bureau Manager	City Clerk	90,951
Senior Traffic Engineer*	Harbor	90,663
Administrative Officer	City Clerk	90,599

Please Note

The “\$100,000 Club” story and salary listings will be available on the Business Journal’s Web site by Wednesday, August 20, and will remain there until September 2, after which you may click on “Business Journal Archives” to download a pdf.

Go to: www.lbbj.com

**Knocking On The Door:
Salaries Of \$90,000 To \$99,999**

City Manager Departments – General

Position	Department	Base Salary
Business Development Officer	Community Development	\$99,690
Nutrition Services Officer	Health	99,513
Housing Development Officer	Community Development	99,427
Manager-Branch Library Services	Library	98,880
Revenue Management Officer	Financial Management	98,801
Real Estate Officer (2 positions)	Community Development	97,910
Facilities Management Officer	Public Works	97,478
Senior Traffic Engineer (2 positions)	Public Works	97,414
Airport Public Affairs Officer	Airport	97,334
City Safety Officer	Human Resources	97,321
Laboratory Services Officer	Health	97,127
Administrative Officer	Airport	96,825
SERRF Operations Officer	LB Gas & Oil	96,823
Video Communications Officer	Technology Services	96,823
Nursing Services Officer	Health	96,823
Traffic Engineer	Public Works	96,822
Neighborhood Improvement Officer	Community Development	96,322
Business Services Officer	Financial Management	96,201
Park Development Officer (2 positions)	Parks, Recreation & Marine	95,787
Communications Specialist VI (4 positions)	Technology Services	95,466
Accounting Operations Officer (3 positions)	Financial Management	95,317
Transportation Programs Officer	Public Works	95,226
Gas Supply & Business Officer	LB Gas & Oil	94,988
Administrative Services Officer	Financial Management	94,093
Capital Projects Coordinator III	Public Works	94,031
Systems Support Specialist V (2 positions)	Technology Services	94,031
Business Systems Specialist V-Confidential	Technology Services	94,031
Communications Specialist V	Technology Services	94,031
Superintendent-Fleet Operations	Public Works	93,967
Business Systems Specialist V (14 positions)	Technology Services	93,947
Administrative Officer	Development Services	93,786
Assistant to the City Manager (2 positions)	City Manager	93,600
Housing Operations Officer	Community Development	93,466
Superintendent-Park Maintenance	Parks, Recreation & Marine	93,193
Planner V (6 positions)	Development Services	92,676
Superintendent-Community Information	Parks, Recreation & Marine	92,617